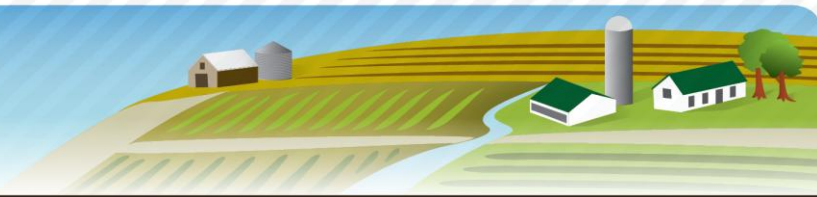


2012 CENSUS OF AGRICULTURE

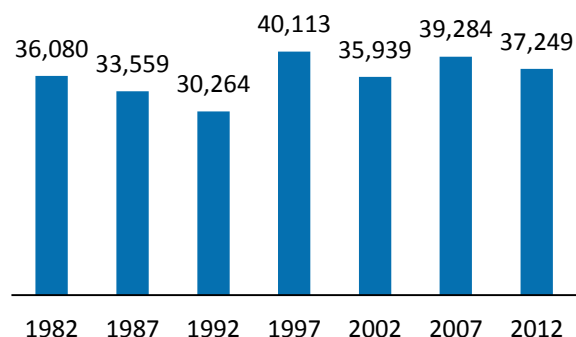
Washington Highlights



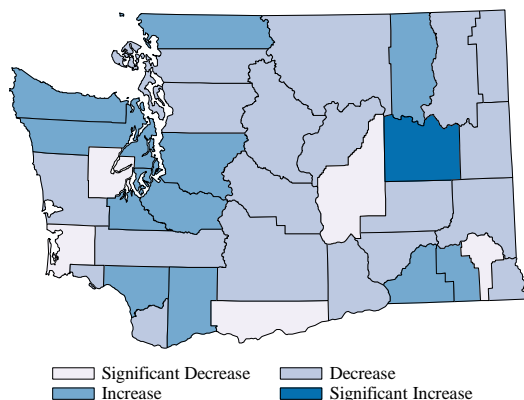
Farms: Numbers, Acreage, Size

	<u>2007</u>	<u>2012</u>	<u>% change 2007-12</u>
No. of farms	39,284	37,249	-5.2
Land in farms (acres)	14,972,789	14,748,107	-1.5
Avg. farm size (acres)	381	396	+3.9

Number of Washington Farms, 1982-2012



Change in Number of Farms, 2007 to 2012

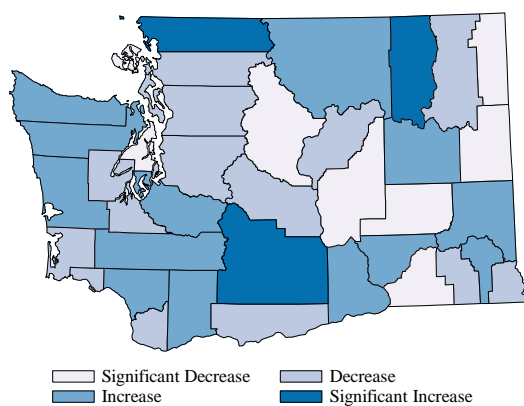


- In 2012, Washington ranked 18th nationally in land in farms and 17th nationally in average farm size.

Income and Expenses

	<u>2007 (\$1,000)</u>	<u>2012 (\$1,000)</u>	<u>% change 2007-2012</u>
Total Value of Agricultural Products Sold	6,792,856	9,120,749	34.3
Government Payments Received	138,272	159,269	15.2
Farm Related Income	244,801	311,995	27.4
Production Expenses	5,390,313	7,839,554	45.4
Net Income	1,785,615	1,752,459	-1.9

Change in Land in Farms, 2007 to 2012



- Washington ranked 17th nationally in total value of agricultural products sold in 2012.
- The average farm value of agricultural products sold increased 41.6% from 2007 to \$244,859 in 2012.



U.S. Department of Agriculture
National Agricultural Statistics Service

www.agcensus.usda.gov
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Ranking of Market Value of Agricultural Products Sold

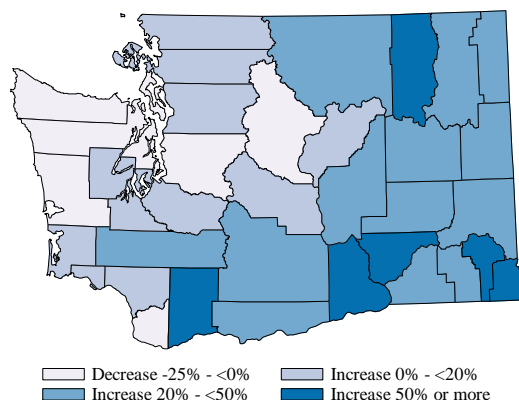
Item	Farms	Sales (\$1,000)	Rank by Sales	Percent of Total Sales
Total Sales	37,249	9,120,749	(X)	100
Fruits, tree nuts, and berries	5,495	2,931,370	1	32.1
Grains, oilseeds, dry beans, and dry peas	3,722	1,473,574	2	16.2
Milk from cows	427	1,136,856	3	12.5
Vegetables, melons, potatoes, and sweet potatoes	2,928	1,064,081	4	11.7
Cattle and calves	8,420	994,835	5	10.9
Other crops and hay	7,202	670,840	6	7.4
Nursery, greenhouse, floriculture, and sod	1,631	333,252	7	3.7
Poultry and eggs	3,282	261,992	8	2.9
Aquaculture	381	187,222	9	2.1
Cut Christmas trees and short rotation woody crops	518	18,925	10	0.2
Horses, ponies, mules, burros, and donkeys	1,977	17,899	11	0.2
Other animals and other animal products	1,029	15,758	12	0.2
Sheep, goats, wool, mohair, and milk	1,941	9,605	13	0.1
Hogs and pigs	1,303	4,542	14	(Z)

(Z) – Less than ½ of 1 percent of sales.

2012 Top 10 Counties Value of Agricultural Products Sold

	2007 Value of Sales (\$1,000)		2012 Value of Sales (\$1,000)
Yakima	1,203,806	Grant	1,762,295
Grant	1,190,191	Yakima	1,645,510
Benton	525,918	Benton	923,163
Franklin	467,014	Franklin	740,014
Walla Walla	344,489	Walla Walla	437,359
Adams	344,130	Adams	430,155
Whatcom	326,450	Whitman	370,801
Skagit	256,248	Whatcom	357,312
Whitman	254,031	Okanogan	287,120
Chelan	208,800	Skagit	272,275

Change in Value of Sales, 2007 - 2012



2012 Top 10 Counties in ...

... number of farms	... land in farms
Yakima	Yakima
Spokane	Whitman
Clark	Okanogan
King	Lincoln
Whatcom	Adams
Lewis	Grant
Grant	Douglas
Benton	Ferry
Pierce	Benton
Okanogan	Walla Walla
... crop sales ¹	... livestock sales ¹
Grant	Yakima
Yakima	Grant
Franklin	Whatcom
Whitman	Franklin
Adams	Lewis
Okanogan	Adams
Chelan	King
Skagit	Snohomish
Douglas	Thurston
Lincoln	Skagit

¹ Due to disclosure rules Benton and Walla Walla counties are not included in the crop or livestock sales rankings.

- In 2012 Grant County ranked 11th nationally and Yakima County ranked 12th nationally in value of sales.
- Whitman County and Lincoln County were the top two wheat producing counties in the nation in 2012.
- Four of the top five counties for total apple acres (bearing and nonbearing) are in Washington State, led by Yakima County with 50,270 acres.
- Grant County and Benton County were the two largest counties in the nation for sweet corn acres.
- Grant County and Benton County had the second and third largest acres of potatoes in the nation in 2012.
- Grant County had the fifth most acres in vegetables in 2012 with 97,142 acres.
- Whatcom County ranked fifth in the nation in blueberry acres in 2012.

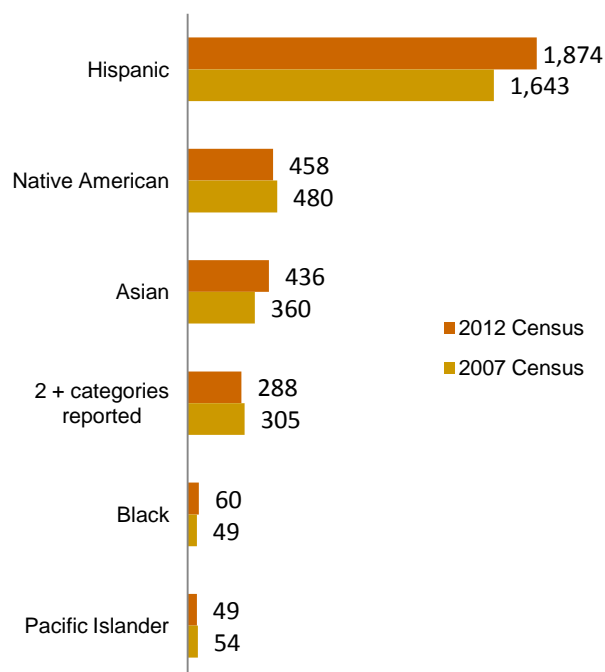
The Average Washington Farm

	<u>2007</u>	<u>2012</u>
Land in farms	381 acres	396 acres
Sales	\$172,917	\$244,859
Government Payments	\$20,042	\$22,014
Age	57.0	58.8
Years on Operation	19.6	20.9
Years Farming	N/A	23.2

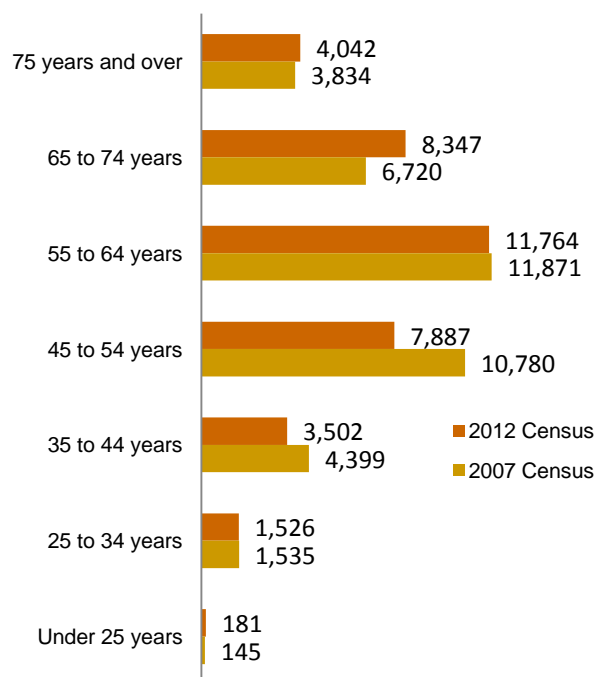
The Average Farm by Primary Occupation, 2012

	<u>Farming</u>	<u>Other</u>
Land in farms	669 acres	150 acres
Sales	\$463,454	\$48,002
Government Payments	\$26,752	\$14,190
Age	60.4	57.3
Years on Operation	23.7	18.3
Years Farming	26.4	20.3

Minority Principal Operators, 2007 and 2012



Principal Operators by Age Group, 2007 and 2012



Direct to Consumer Sales

	2007	2012	% change 2007-2012
Direct Sales to Consumers – farms	5,418	5,640	4.1
Direct Sales to Consumers – (\$1,000)	43,537	45,124	3.6
Market products through a CSA – farms	437	388	-11.2
Market products directly to retailers – farms	N/A	1,654	N/A

Organic Agriculture, 2012

	Farms
Certified Organic or Exempt from Certification	856
USDA Certified Organic Production	674
USDA Organic Production Exempt from Certification	182
Had acreage transitioning into Organic Production	106
Total organic product sales (\$1,000)	291,400

Top 10 Production Expenses

Item	2007 (\$1,000)	2012 (\$1,000)	% change 2007-2012
Total Production Expenses	5,390,313	7,839,554	45.4
Hired labor	1,151,383	1,713,124	48.8
Feed	663,387	1,106,416	66.8
Other expenses	609,150	1,035,447	70.0
Fertilizer	380,358	519,041	36.5
Supplies and repairs	439,705	507,072	15.3
Chemicals	317,784	498,212	56.8
Non-breeding livestock	288,383	388,856	34.8
Cash rent	260,112	366,979	41.1
Gasoline, fuels, and oils	265,061	353,923	33.5
Seeds	200,704	273,805	36.4